

WARRANTY Insurance Update



Insurance services

YOUR INSURANCE PARTNER

Competition in Warranty Insurance Provides Direct Benefits to Builders



We would like to inform you about the benefits available to you as a result of an increasingly competitive insurance market for both home warranty and contract works insurance.

- As a broker it is our job to ensure we deliver the best possible insurance solution to your business for all of your insurance needs.
- Our efforts in the home warranty insurance market have resulted in new insurers entering the market.
- This has resulted in potential savings to our clients, the development of new product initiatives, making warranty insurance easier to access, and tailored to individual requirements.

We deliver home warranty insurance on behalf of the following insurers:



- All of these insurers are keen to grow their home warranty business and they have responded to the competitive environment in different ways and have developed solutions that are both appropriate and competitive.

Examples of some of the new product offerings now available, include:-

- Combined warranty and contract works policy through QBE offering discounts on home warranty premiums.
- New small builder products by CGU and Vero making it easier for small builders to access warranty.
- An elimination of the need for deeds and bank guarantees for just about all builders.

Given this competitive insurance environment it may be worthwhile reviewing your insurance arrangements to ensure they remain competitive and continue to meet your needs.

Visit us at

www.hiainsurance.com.au

CONTRACT WORKS & PUBLIC LIABILITY INSURANCE

We believe we offer the most comprehensive and competitively priced contract works product in the market, so if you don't already have your contract works insurance with HIA Insurance Services, why not ask us for a quote at your next renewal.

TRADEvantage

Trade contractors have specific needs so we've bundled public liability and tools of trade together for one low price.

- No fuss coverage that's easy to arrange over the phone.
- Tools of Trade cover is for full replacement value, with 24 hour, 7 day week broad accidental damage and theft cover.
- Product / Public Liability cover available at the coverage level of your choice.

FAX BACK

Should you wish to discuss your insurance arrangements, fax this flyer back immediately with your details and we will contact you.

Trading Name

Building Licence Number

Contact Name

Contact Phone Number

VIC Ph: 1300 554 227 Fax: 03 9666 0290

NSW Ph: 1300 200 201 Fax: 02 9808 7233

SA Ph: 1300 600 601 Fax: 08 8340 7599

TAS Ph: 03 6234 9770 Fax: 03 6234 9735

ACT Ph: 02 6230 4985 Fax: 02 6230 0541

WA Ph: 1300 800 801 Fax: 08 9443 8166